

**Fall Virtual VisionWalk Kickoff
Thursday, August 27th
Transcript**

Michele DiVincenzo

Okay I see people are still entering the room but we are going to go ahead and get started. Good evening everyone and welcome to the Virtual VisionWalk Kickoff. I am the Vice President of Events at the Foundation. We appreciate everyone joining us for this evening's call. We are sad not to be walking in person together this fall. We are focusing on what we can do from a far to continue to raise funds to support our mission while keeping everyone in our community safe.

Rather than host ago physical walk we are creating a fun way to walk together with a virtual experience. Please find a way to walk, run, dance or bike whatever activity you choose individually or as a family on Saturday, October 24 and post and share your photos using the hashtag #VisionWalkStrong.

I would like to briefly review some logistical today's call is being recorded and available in closed captioning. To activate the closed captioning please select closed captioning at the bottom of the interface and today's call does have some slides and all information will be shared verbally. If you are using a screen reader please be aware that the controls are at the bottom of the zoom interface and this control bar may collapse when not in use. If you prefer to prevent the controls from auto-hiding go to the settings within the Zoom platform and the select accessibility and then select always show meeting controls.

To ask questions during the event you can use the following methods. First you may access the Q and A feature on the Zoom control bar to type in your question or you can text questions to 703-597-0028. Again, the phone number to text questions is 703-597-0028. If you joined in by telephone only and not on the Zoom app please submit the questions via email to visionwalk@fightingblindness.org. Again, visionwalk@fightingblindness.org.

At this time I would like to turn the conference over to Steve Sroka, Associate Director of Events in the Midwest Region.

Steve Sroka

Thank you everyone for joining us today on this call as Michele said my name is Steve. I'm Associate Director of Events that works out of Chicago office. I have been with the Foundation for 14 years for anybody who heard me speak at any event I ever speak at I always like to say that I absolutely love what I do and love working for the Foundation and I am really feel privileged to work with this group and with all the people that are on this call that I know out there which is quite a number of people. We received the list of people that are going to be attending this presentation this afternoon and not only are there team captains from many years ago the long established families but people who have started a lot of walks in different cities there's a lot of new faces which is really exciting to see and there's a lot of representatives from the various groups of people that we partner with throughout the year including lion clubs, delta gamma's, ophthalmologist and several representatives from businesses that are sponsors for this event for us. Thank you for joining us tonight. I want to talk a little bit about the activities and things that are available leading up to walk day. We want to take advantage of the fact that this is one big event. Normally through the fall we are all spread out among 20 different venue throughout the country. We would love to have this as an in-person event, but obviously due to the circumstances we are going to do the best we can. It's going to be a really nice event on October 24 where we all get together virtually. One of the things we can always use help with is

to increase our outreach. That is a big part of what we are doing. [Edited] The wonderful opportunity that this National Virtual VisionWalk brings is that we can all participate in the comfort of our own homes, neighborhoods and in any way that we would like. This is a great opportunity to reach out to friends and family that have either been too far away to attend the event or for whatever reason they couldn't join you in person. Let's take advantage of that and get them to this virtual event. [Edited] It is an important time to spread the word and share what the Foundation does and why this research is so important. Looking forward to the next two months we could use your help with fundraising to keep the research moving forward. We recognize these are challenging economic times, so do what you are comfortable with in your fundraising, and the fundraising of your teammates. Please think of some fundraising opportunities that would be appealing for you and your family and friends. [Edited] If you are doing your normal e-mails or a letter campaign those are all great things to do. During my in-person Kickoffs, I ask our attendees what they can do to fundraise. Some answers have been garage sales, restaurant fundraisers, trivia nights, jeans days at work, etc. all of which can still be done creatively as virtual events! But I always close out with do whatever you like doing and turn it into a fun event. [Edited] I also wanted to thank the organizations and companies that have supported the Foundation in the past, several of which are on the call today. Our sponsors are a big part of our fundraising success, usually about 15-20% of our total money that we raise. Sponsorships may be a scary word for some people that are not sure what that entails. All we ask is that you help connect the Foundation and your event manager with any organizations and or business that you may be connected to. [Edited] Please reach out to your team manager and together they can help create an outreach plan to the business connections that you may have. [Edited] You don't need to know the CEO but just someone within the company. [Edited] T-shirts and sponsorship recognition is a big part. Often times those businesses get their staff involved which helps create awareness and grow our walk program. Another thing you can start to do is begin planning your activities for walk day. Michelle will be talking about some activities that you can participate with a little later in the presentation. [Edited] We are doing a scavenger hunt and bingo with prizes and something called chalk the walk which is currently being displayed on the powerpoint presentation. If you can't see that visually, it's things like sharing your time with your family. Taking a walk and going outside and taking photos of something that might be related to VisionWalk Anything like that and just have some fun with it and we have over things like chalk the walk that was successful in the spring we had some families decorate their sidewalk with encouraging messages, vision related graphics, foundation finding blindness related fun statements or slogans or vision related graphics like glasses and to help spread awareness about the cause and the walk to hopefully recruit those that are walking around the neighborhood which nowadays there's plenty of people doing that. [Edited] People are getting out and about so that's a great way for you to share some of those experiences on the sidewalk and kind of let them know what we are doing and that's a big deal increasing that outreach. One thing that you can do right away is register your teams. If you are a team captain that hasn't registered already, please do so on your local site and send those messages and letters out to your teammates to get them to register. We want to boost those numbers as we can this is a great opportunity to do that and get a bunch of folks out walking with us. We will have a lot of fun stuff that we talked about that's a really fun way we can help out and get started. We have some fun activities planned. [Edited] On the screen is a photo of a wonderful family from Wisconsin in the spring. I will describe it. They did a great job of chronicling what they did for their day. As you see in the photo. [The first photo] has Jason from the foundation starting out our big ceremony at the start of our walk. Two girls are sitting in front of the TV with VisionWalk T-shirts on sitting next to their stuff dog and real dog. The other two [photos] are [of the girls and their] completed Bingo cards and the other is the family together out in the activity with their vision walk shirts on. They did a really cool thing where they had a video of two girls dancing to one of our Spotify vision walk songs and that was really nice. [Edited] Please chronicle your

event and share your experience with others to help spread the word. My final comment is let's have some fun. We are going to have a great day together and let's take this very unusual opportunity to do so. We are hoping we will all be back together next year in person. Let's take this opportunity to spread the word to those people that hadn't heard about [what] the Foundation is and does. And what you do and why you are connected with the Foundation. That's how we grow and increase your fund raising and that's how we increase the grants we are able to fulfill for our medical community and that our bottom line is those treatments and cures for retinal degenerative diseases. Thank you so much for your time right now. I would like to pass it onto Katie Van Benschoten

Katie VanBenschoten

Thank you. I am Katie and I work out of the New York office. I am glad to have representation from our northeast team and visitors from New York City. This fall we have some friendly competition among 15 different walks and we are doing this nationally through our new VisionWalk challenge. We divided our fall events into five different challenge groups of three each and they will all earn points to claim our new walking shoes award based on how they fundraise and all the other activities they compare to their 2019 event. So these points they are earning will be ongoing and accrue through October 24 and we will announce the winners after that on the 26th. [Edited] The five different challenge groups are Charlotte, Indianapolis and Triad. Houston, Los Angeles and St. Louis. Boston, Colorado, and Twin Cities. Cincinnati / Northern Kentucky, Pittsburgh and San Diego and [last] o Philadelphia vs. Washington vs. Westchester-Fairfield. Those groups of three will compete against each other to earn the walking shoes Award. We did our best to [group] walks that are similar [in] size in terms of revenue and recruitment so it was as far as possible. Those of you who are participating from our virtual campaign that isn't tied to a specific city, can [also] be involved in the challenge. [Edited] We can have any of the points you earn go to a specific walk of your choice or we are happy to help you get set up to be part of the challenge overall as well. You can talk to any of the staff members. I believe you are getting e-mails from us as well so you can also reach out through that and we will help you get set up.

So there are a few different way that is you can earn points for this award or challenge. [Edited] You will receive points based on how you did compared to last year, so the areas where you will earn points based on your 2019 metrics are in terms of your overall fundraising for the walk, the number of teams and the number of sponsorship revenue. This isn't individual we are not expecting each person to fundraise and raise the 50%. I don't know how all of these drawings got on the screen I. My mouse has gone kind of crazy. You will be working on these to [reach] them collectively as a walk and as a team. There are two other category that is are more spirit oriented and those are our 2021 T-shirt design and our video message outreach. For the T-shirt design every vision walker 18 or under, so all of our [VisionWalk] kids can submit the design for all of our 2021 vision walk T-shirts. This year's design was done by a young walker from Philadelphia and we would like to continue the tradition and change our designs each year, so every person who submits one of their designs to us with a little explanation of what the design means to them will earn points for their walk and we will choose the winners later in the fall based on some community voting so it's not just the staff who are picking all the winners. So please take advantage of that you will earn a lot of points for your walk by submitting designs. The outreach category we are trying to encourage people to share their message by video. We know that on social media videos get a lot of attention and so we are asking people to help make videos to advertise why they are doing the walk and to get involved that way. So if you make a VisionWalk video you can record it on your phone. It doesn't have to be fancy. You can send it out on social media to your network by text or e-mail and if you do tell us that you have done it and send us a screen shot [and] you will earn points for your walk as well. There's some ways to earn points as well not just through fund raising. And during the course of the next two

months we will have some surprise challenges in different ways to earn as well. These are the main ones to start with. Overall the vision walk with the most points will win each of those five groups will win the walking shoes award and they will get a special treat at the 2021 vision walk and our fingers crossed it's in person. You will have bragging rights because you will have vested the -- we will announce the winners the Monday after the walk on the second. If you have questions about this challenge you can submit them tonight by the methods that the Michelle chose or in the chat window or in the breakout sessions after the presentation and we can talk about this in detail. Thank you all so much for joining tonight and participating. I am going to introduce my coworker Tiffany Hoffman to talk about our social media rules and suggestions.

Tiffany Hoffman

As Katie mentioned I am going to go over easy and effective ways to use social media to boost attendance and participation. I encourage you to follow us on social media we are on Facebook and Instagram, Twitter and YouTube. We have a national page and local pages in each region so be sure to look us up and follow us if you haven't already. You can find us on Facebook @FoundationFightingBlindness you can find our other handles by going to WWW.fightingblindness.org and scrolling down to the bottom of the page and all of those links will be found there. One way to help is to add our #VisionWalkStrong picture frame on to your profile picture on Facebook. All you have to do is go to your page and click on your profile picture and click add frames you want to type in foundation fighting blindness and a frame will automatically come up and you will click frame and use adds profile picture so everyone can see what you are doing with the foundation. Another way is why I'm walking video to share on your page and send it to your events manager page who can also post it on the local Facebook page. Be sure to change your cover photo to one of our virtual vision walk options which can be found in the social media tool kit. Every week we will be posting new vision walk content on all of our local VisionWalk pages please be sure to like the post and share them on the page. You can also use our sample post on the social media tool kit on our VisionWalk page. Be sure to share your team link to your VisionWalk page on social media. That's the best way to get support as your friends can easily click on the link that will take them directly to your page.

Whenever and whatever you are posting don't forget to use #VisionWalkStrong. As previously mentioned, the social media tricks and tips can be found in a social media section of our tool kit with easy step by step instructions. Please contact your local manager. Thanks for your Time. I would like to introduce my coworker Alyssa.

Alyssa Steel

I'm the event director in the south region I am going to talk about our virtual tool kit that we have available. We understand that fundraising during this time can be difficult. As a way to reach or exceed your fundraising goal, we have put together a virtual resource to help with fundraising in this virtual experience. You will also find sample fund raising letters and e-mails and fundraising ideas that you can do with your team like hosting a virtual cooking class or work out or asking your friends and family to donate their commute. These ideas are a great way to connect with loved ones while helping you reach your goal. We included information in different on-line platforms that you can use to connect with others. These sites include Goto meetings, Skype and Google hang outs. We know that navigating these platforms can be confusing if you need help putting something together please feel free to connect with your event manager as they will be able to assist you. To view or download the tool kit visit your local VisionWalk website. In addition to the tool kit we have a few other resources that we would like to share with you. Your managers will be sending out press releases locally and nationally to bring awareness to our VisionWalk. If you have anyone you would like to share this with a news station or reporter

reach out to your event manager, since we won't be walking together and missing our DJ and we created a spotify play list. We will be sharing a link to the play list as we get closer to the day of. For most of you telecommuting and using zoom for your meetings or conferences, we have a background of the Foundation's logo's that you can use to show your support -- we also are able to share your photos on any local Facebook page if you do not have social media. All you need to do is send them over to your event manager.

Now I would like to hand things off to Michelle for our west coast events team.

Michele Goldfarb-Shapiro

Thank you so much and good evening everyone. My name is Michelle. I will be speaking with you all about what to expect on the day of the virtual VisionWalk. So first and foremost what time is it going to start. It is going to begin at 9:00 a.m. pacific time and 12:00 p.m. eastern time.

How can you participate? At 9 a.m. PST / 12 p.m. EST we would recommend you either log onto the VisionWalk.org website where you will be able to watch the vision walk live opening ceremonies or you can go to our national Facebook page and there will be on Facebook live there as well. You do not need to have a Facebook account in order to watch it on the Facebook website.

What can you do on the day of vision walk? First and foremost on the day before [the walk] we are going to be sending out an e-mail to everyone which is going to include a warm up and a work out video that you are all welcome to partake in. We are also going to send out the scavenger hunt and Bingo.

How can you participate on the day of? First you can watch or listen to the opening and closing remark video as well as the ribbon cutting ceremony. You are welcome to join any or all of the three breakout sessions throughout the day and participate in the costume contest and last but not least join us for the 5 K section of the vision walk. [Edited] You can go for a walk around your living room, in your backyard, around your neighborhood and in a local park where it's permitted and practicing social distancing or if you have a workout classes available you are welcome to do that as well. The world is your oyster regarding how you participate in the 5k of the VisionWalk. As I mentioned there are some activities as well that you can participate in. These include the Halloween themed activities such as the costume contest, scavenger hunt and there's a template for you to print. Whatever you do on walk day we would encourage you to please take photos of what you are doing and post them using the hash tag vision walk strong. Please post this if you have Facebook on your local Facebook page with #VisionWalkStrong. If you do not happen to be on Facebook, please send it to your Events Manager and they will add it on your behalf to the Facebook album. I am going to pass it off to Linda. Who is going to introduce a list of a handful of our VisionWalk leaders.

Lynda Shellist

Hi, it's my pleasure to introduce a few team captains and they are going to share their story. First I would like to introduce our amazing medical chair from our St. Louis VisionWalk. She is an optometrist, Angie Demetrulis.

Dr. Angie Demetrulis, Washington University Physicians

Hi, I'm honored to be the Medical Chair. This is my third year. The St. Louis VisionWalk has been a great success for the past few years last year especially with Washington University. We got everyone in the Ophthalmology department and had over one hundred people attend the walk last year just from our group alone so it's been really great to get everyone involved at

Ophthalmology department at Wash University and just to be part of this VisionWalk. I just wanted to update you guys a little bit on some of the research that has been going on that's funded by the Foundation. There's some very promising research and treatment and cures on the horizon. There's actually over 40 clinical trials under way right now. Which is incredible. And those include gene therapy, stem cells and pharmaceutical treatments 678 just. [Edited] There are three gene therapies for X-linked retinitis pigmentosa (XLRP), which have all shown signs of efficacy, are moving into Phase 3 clinical trials. The Foundation funded critical research in canines with XLRP that provided proof-of-concept for this approach. There's another group called Nacuity which has launched a clinical trial for its powerful antioxidant which shows promise for slowing vision loss in people with RP, Usher syndrome, and maybe other retinal conditions. The Foundation is investing \$7.5 million in development of this potential therapy. On the stem cell front, both jCyte and ReNeuron have reported encouraging results for their clinical trials. JCyte is moving into a Phase 3 and ReNeuron is expanding its Phase 2 study. Additionally there's some studies or clinical trials for Stargardt's going on and they have a gene replacement therapy that has been showing some promise. Something I think is really interesting is there's a doctor at the University of Washington studying a medicine that you can take as a pill that will help grow your retina cells and so that you can grow your own photo receptors and help with vision. My retina tracker which is something that I tell my patients about. By registering in the My Retina Tracker registry, patients can get on the radar screen of researchers conducting clinical trials for emerging treatments. [Edited] The Foundation's no-cost genetic testing program continues to thrive to help patients learn which mutated gene is causing their retinal disease. It is funded by the foundation and is awesome for patient who wants more information on the disease that they have and it allows to be aware of what exactly they are dealing with and what trials are available. There's over 8,000 people that have ordered test for this type of genetic testing. All of these things are made possible by the funding that we are all doing it's incredible to see the research and everything that happens every year for something new so it's really great.

Lynda Shellist

Thank you so much Angie. Our next speaker is Denise Keller. She has a six year old daughter named Paisley. They sell amazing cookie late chip Cookie mix for a donation for the foundation. Last year they raised five thousand dollars and they are hoping to double that this year. Please tell us how you created such a successful fundraiser? Are you there Denise?

Denise Keller

Hi there. Thanks so much for the introduction and good evening, so about four years ago I got involved with the foundation and that same year my friend Robin and I decided to create Cookies for sight which is essentially you sell mason jars of Cookie mix and it would be a separate event from the actual walk so it will be interesting this year because it will probably be the activity that we do on October 24th but what's neat about it can be done in any city. Last year we put together about 225 jars of Cookie ins about an hour. I had 40 or 50 kids I call the Cookie tribe and we put together everything sealed them up and went down and sold them at the four way stop so everyone had aprons on and it was a really exciting time. This year that's probably what we will do as our activity. I would encourage anyone who might want to replicate it in their area for their activity this year let me know we would be happy to share resources. A lot of the ingredients were donated to us and again you know in we raised about five thousand of the 12 or 13, 000 that our team raised. It's COVID friendly so that's about it.

Lynda Shellist

Thank you so much Denise that sounds amazing. I wish I was in your town to get some.

Denise Keller

We can send you some.

Lynda Shellist

All right. (laughter) our next speaker is Tim O'Brien he's representing our southern region. He's handling the Triangle VisionWalk. [Edited] Tim is part of our spring virtual VisionWalk so when COVID hit in March we had to quickly pivot to a virtual VisionWalk so Tim was very successful and we really appreciate you sharing your experience since you have been through it already. Tim please share your story with us.

Tim O'Brien

Thank you for having me I will say that we were a little worried about virtual VisionWalk but I think with all the work that my team has done we are able to raise almost as much money as we raised last year. I think looking back our two principals were being personal and being persistent and being personal and sharing your story. All the people that know me know my story and sharing that it helps people want to be part of our team and part of VisionWalk. I think that is so important. In sharing that story with all our people, I have a personal connection with friends and family and you know past donors and team members with my employer and colleagues that's been very successful. The other key thing is being persistent. I don't know how many thousands of e-mails I sent out and calls that I made and whatnot and that all seemed to pay off. Being personal and being persistent is so important and I think that wraps up I think how we were able to make virtual vision walk a success.

Lynda Shellist

Thank you so much Tim. The next person I would like to introduce is Kathy Fenstermacher who has been involved with the Philadelphia VisionWalk for nearly 10 years as a Team Captain and is a member of the Walk Committee. Her son Charles has Stargardt disease. Kathy and her family are huge supporters of the Foundation and she's here to tell us about the great fundraising ideas they come up with throughout the year. Kathy, are you there?

Kathy Fenstermacher

Hi. I'm here representing warriors of Philadelphia VisionWalk. Although we live about 50-miles away from Philadelphia. We are gung-ho supporters in trying to find a cure for a retinal diseases. I don't have a large family to for donations. Started attacking restaurants for the dine and donate. We have gotten anywhere from 10% to 25% some places will let you be there and talk to [diners] and still receive donations sometimes we made out even better with outright donations from diners rather than the event itself but it's always a good time and we enjoy meeting new people and having our friends come out. This year is a little challenging because of course COVID 19 so I tried to reach out to my friends that have businesses where they sell products I forget what the terminology is I apologize for that. I had a nor WEX and I have a taste simple now and then I had pampered chef and from there we will go to thirtyone. The host Tess will translate our host discount / credit with a donation to our team and they are a lot of fun. They don't take up a lot my time and our friends time -- everyone seems to be looking forward to the next one. That's what we are doing. Thank you.

Lynda Shellist

Thanks so much Kathy that's a really great idea a lot of great products. Our last story is from Karen -- Karen is a walk co-chair for the New York VisionWalk and a Trustee for the Foundation. Karen, are you ready to share your story with us?

Karen Montagnese

Hi is that me now. Okay. So I also was part of the spring virtual VisionWalk and we were scheduled to have our walk in April and so it was pretty quick news for us that we were going to go virtual. We used the opportunity for the day of our walk that my husband and I made a video and we put it out on Facebook. We weren't using it to ask for money we were using it to say our VisionWalk was being postponed we were excited to celebrate all the work that the Foundation accomplished nationally. We announced the date which was in June I think? Anyway, although we didn't ask for money we put the URL to our team there. [Edited] We can get direct URL's for our personal and team pages for others to donate directly to your team. If you can't do it on your own you can ask your events manager to give you that URL which is handy. You can put that link in everything that you do from the beginning to the end, so we used it and I have three points of contact. The first day the walk was supposed to happen we did my personal video and then after that we took some time because like you said it's hard to ask for money to send out our letters. We did one big letter campaign and in that letter we invited everybody to join us to the virtual VisionWalk and we also offered a zoom spin class that was going to be free, so we put the date for our zoom spin class in there and the date for which was the virtual VisionWalk day. We then asked for donations in that letter and the URL that goes right to my team page which was great and then on the day of VisionWalk we hosted the zoom spin class and we worked with a local studio and even if you don't exercise maybe a friend of your exercises at a gym or is doing something virtually on zoom. All through this whole time you can ask them if they would do a class for you and on their website they put the link to the URL there. I had like 30 people come. It was really great and people never came to a VisionWalk came to the zoom class because they came from new Hampshire and Maine and friends from Massachusetts and Chicago came so it was really great. We are on the east coast and our VisionWalk started at noon and we were able to do that at ten thirty and by 11:30 a.m. we were done. We were able to all attend the ribbon cutting ceremony and get photographs of our zoom class posted.

Again, with my thank you notes and everything we were able to put the same URL out there and our events manager helped me. I always say when you need help you have to ask, they can help you with your letters because the website is different too. Everyone has been great in supporting. It was a success so it felt good. I was happy with it all.

Lynda Shellist

Thank you for sharing that and thank you to all of our speakers to sharing your stories and your fundraising ideas and your enthusiasm. I would like to turn it over to Kelsey Miller for our question and answer portion.

Kelsey Miller

Thank you for joining us tonight. We appreciate all of your support and for you all being with us. My name is Kelsey Miller and I am and events director in the mid-Atlantic region. I am going to open it up for questions. Just a reminder you can ask a questions, using the following methods. You may access the Q&A feature on the Zoom control bar to type in your questions or you can text questions to 703-597-0028. Again, the phone number to text questions is 703-597-0028. If you joined in by telephone only and not on the Zoom app, please submit the questions via email to VisionWalk@FightingBlindness.org

We did have a question in our chat group it was about a VisionWalk song. While we do not have a vision walk song we do have the vision walk spotify play list. It's going to be available directly before the walk. It has some inspiring, fun and energetic songs for your walk day activities.

We also received a question about T-shirts how and when do they get them? So each individual that raises \$100 dollars or more through December 31 they will receive and official VisionWalk

T-shirt. All sponsorships of \$500 through June 30, 2020 will be included on the VisionWalk t-shirts that will be distributed in late January / early February. It is the 15th anniversary of the walk we have a special story for the design of the T-shirt. This years shirt was designed by 16 year old ELIJAH os born. He participates with his friends and family. We are really happy to share his talent, creativity and one of his favorite activities with everybody, so I hope that you are able to receive those shirts.

Do I have any other questions? I see that there's another question. Will there be rooms for different walks? Michael can you reiterate your questions? Do you mean break out rooms for walkday?

Michael

Yes I mean break out rooms?

Kelsey Miller

Okay. We will not have break out rooms on walk day, but we will have different activities throughout the day so those activities that are of interest, you can join and promote it within your team so that they are able join in that with you if you would like, but directly following tonight's presentation we will actually have a break out room with other walks so for instance the Philadelphia will have one break out room along with two other walks as well.

Alyssa Steel

I might add the three rooms we will have rooms in between one and four o'clock that day and we are still finalizing the details on those but one will be that you will have a chance to connect with others and we might do a trivia on another one and maybe, so we are finalizing those details we will have them out closer to walk day.

Kelsey Miller

Thank you. I received one more question. Do people need to register in advance? We absolutely recommend that individuals register in advance that they can receive all the communication about the walk and activities. We have Bingo, a spotify play list, we will have some really cool surprise challenges. We hope that individuals do register so that they can receive that information and get more involved. Do we have any other questions? All right. Now of course if you have any other questions directly following this presentation you are welcome to email us again that e-mail is visionwalk@fightingblindness.org. We would be happy to help you with any questions.

Thank you so much for joining us and we are excited to now have an opportunity for us to all socialize and meet friends from across the country. We are going to be breaking out into smaller conversation groups based on your VisionWalk challenge groups that Katie mentioned earlier. Each room will be modified by our amazing event staff and we will be able to give everyone and opportunity to connect ask questions about the challenge or ask walk related questions and gather some other fun walk day activity, and fundraising ideas from other regions. Now, if you just give us a quick moment, we are going to shift everyone into their breakout rooms. I hope you all had a great time and I look forward to seeing you in our breakout rooms.